



AUDREY NAVARRO

MANAGING PARTNER

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CLEMONS REAL ESTATE LLC



As managing partner of Clemons Real Estate, Audrey oversees a team of brokers and maintains an active role in acquisitions, redevelopment, strategic planning, and investment sales. Audrey was most recently honored by the Kansas City Business Journal as one of 2018's Women Who Mean Business. Additionally, Clemons Real Estate ranked 13th in the 2018 KC Business Journal's Fast 50 as well as 10th in Ingrams Magazines' Corporate Report.

Prior to joining Clemons Real Estate, Audrey spent 12 years with Kessinger/Hunter & Co., a Cushman & Wakefield firm in Kansas City, as Director of Retail Brokerage. In her time with Kessinger/Hunter, she represented numerous ownership groups and national tenants, including Crown Center Redevelopment Corporation, Golfsmith, NorthFace, and Passco Companies. In 2011, Audrey played a key role in repositioning Crown Center as a premier family destination in the Midwest, with the addition of SeaLife Aquarium and Legoland Discovery Center.

KEY ASSIGNMENTS

Crown Center Campus (Retail) 2011-2014. Strategic Planning and Repositioning of the Retail portion of Hallmark's HQ Campus to become Premier Family Destination. Added 60,000sf Sea Life Aquarium & Legoland attractions, Repositioned Retail & Restaurants with high quality tenants, and patio amenities.

Passco Portfolio 2009-2014. Lease up of two SuperTarget anchored Power Centers including the addition of 5 new junior anchor tenants totaling over 75,000sf.

EDUCATION, MEMBERSHIPS AND AWARDS

- BA and MBA from Rockhurst University
- KS/MO Operations Chair International Council of Shopping Centers (2009)
- Member, KCRAR (Kansas City Regional Assn of Realtors)
- Board of Directors, DeLaSalle Education Center (2001-2011)
- Board of Directors/Volunteer, MindDrive (2013-2019)
- Named a Retail Power Broker by CoStar Group (2007-2013)
- Second Place recipient of the "Top 3" award from Kansas City Regional Association of Realtors (2007)
- Winner of the CCIM "Home Run Deal" award (2011)
- Named a "Rising Star" by KC Business Magazine (2012)
- Named one of KC Business Journal's as one of 2018's "Women Who Mean Business"
- Ranked #13 of KC Business Journal's "Fast 50" (2018)
- Ranked #10 in Ingrams Magazine's Corporate Report (2018)